



# SAIGE PARTNERS

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## If You Can Dream It, You Can Do It

BY BREANNA LEUZE

Over the last 4 months, I have reviewed with you various reasons as to why you were not offered employment. Walt Disney once said, “ All the adversity I’ve had in my life, all my troubles and obstacles, have strengthened me... You may not realize it when it happens, but a kick in the teeth may be the best thing in the world for you.” Not receiving the offer of employment for the position your heart truly desired and dreamed of, can be a wake-up call. Receiving a rejection letter can help you shift your sails so the next time your dream job comes along, you are not passed up.

There was a major theme for the reasons you were not offered the job: Communication both written and verbal, attitude, being prepared, humility, research and being flexible. These are all of the key ingredients to being an ideal candidate. Do you have what it takes? Will you withstand the job search from application to the final job offer? What will make you different than the 100’s of other applicants?

As a review, let’s run through the reasons as to why you were not offered the position.

Want to review each reason and blog post, no problem! All links are tied to their specific reason, for you to enjoy some leisurely reading.

13.) Poor professional appearance or hygiene. Did you forget to iron your outfit or have dog hair all over, or was it the bad breath? **Did you dress to impress?**

12.) Overemphasis on money, you may have been all about the benjamin’s but your interviewer was not. Remember, be humble and flexible. **Are you dancing for your dollars?**

11.) Speaking poorly of former employer or educational institution. It never pays to speak poorly of others, that includes your former employer and leaders. Remember, it takes two to tango. **Do you have 99 problems?**

10.) Limp-wristed handshake, which implies lack of confidence. Yes, that is correct. Be firm, and look directly in the eye of the person you are speaking. **Do you need some handy hints?**

9.) Late arrival for the interview. Who is late for an interview? Make sure your car is full of gas, you have directions, the person you are meeting with, and give yourself an extra 20 minutes of time to get settled and walk into your potential new employer. Remember, you are interviewing the minute you arrive on property to your potential new employer. Often times, the Receptionist is solicited for feedback on your presentation. Do not come in like a wrecking ball. **Don't be late for a very important date.**

8.) Failure to ask questions about the position or organization. Always be prepared and do your research. When in doubt, ask for feedback from your recruiting professional. One may also look on the company website you are interviewing with, or consult the Bureau of Labor Statistics for relevant information on the outlook of the position. **Do you know your next steps?**

7.) Lack of or vague responses to an interview question. It is not ok to answer with just a “no” or “yes”. **Indecision may or may not be your problem?**

6.) Overaggressive with a “know it all attitude”. Yes, you really may want this job. Yes, you may think you are telling the interviewer everything she or he, wants to hear. Take a step back, Everyone thinks their horse is a stallion. **Be humble in your approach and soften up. Don't be a Biff Tannen.**

5.) Stating that you are unable or unwilling to start in a lower level position and work your way up. Or, your expectations are critically higher than the employer is able to deliver. **Are you getting caught up in the desperation Samba?**

4.) Poor penmanship and or incomplete application. You do know filling out the application part of the interview process, correct? If you are not willing to take the time to fill out an application, then why would you be trusted with any task for the future employer? **If your life depended on it, you would write well to survive.**

3.) Lack of maturity, tact and diplomacy. True story, one candidate when asked, “What is something difficult you have experienced in the last year?” Response from candidate was, “Well, like everything is unfair. My boyfriend cheated on me, and it has been like you know, really rough.” Candidate then proceeds to pull out phone and show pictures of ex-boyfriend and his new girlfriend. Here is a tip. Do not speak of your personal life in an interview, period. **Do not put your foot in your mouth.**

2.) Failure to research organization, prior to your interview. Again, this should be self-explanatory. **Do not sleep in and forget to research.**

Queue the drumroll, the number one reason for candidate rejection.....

1.) A resume with spelling, or grammar or formatting errors. **Was your resume even considered after you submitted?**

You have the ability to help make your dream of a new job, a reality. All it takes is a little preparation, communication, research, hard work and maybe a little bit of faith, trust, and pixie dust.



*“All of our dreams can come true if we have the courage to pursue them.” – Walt Disney*